

Job Opportunities: Here is what we have open as of February 19, 2021:

1. **Sales**

- a. Sales Exec – Hunter – Next Gen Digital Solutions – Cross Vertical – San Francisco Bay Area – Base to \$200k with \$400k+ OTE
- b. Business Development Manager – CPG – Chicago/NY/NJ/Dallas – experience selling supply chain solutions. Base to \$150k plus variable
- c. Cloud Services/Infrastructure Sales Executive – base to \$180k plus bonus

Eastern US  
Central US  
West Coast

- d. SAP Pre Sales Lead for SAP S/4HANA Finance – Retail Sector – Atlanta – base to \$170k plus bonus
- e. Business Development Director – AWS – base to \$200k plus bonus
- f. Sr. Sales Exec - Selling into the Microsoft Account – 7 or more years of selling IT services into the Microsoft Account., must live in or near Seattle, Redmond or Bellevue, Washington – 2 positions
- g. Sr. MS Azure Sales Executive – Selling Microsoft Azure Solutions into the F1000 – 5 positions open - min 5 years selling Azure Solutions, 15 years selling large cloud transformation solutions. Anywhere in the Continental US.
- h. Digital Marketing Sales Exec - BFSI – 10 years selling Digital Marketing Solutions into the Banking, FINS, Insurance Industry – Knowledge of distinct marketing platforms and solutions (Media, Content strategy, MarTech platforms / solution consideration, In house/ vs agency, data & analytics, campaign strategy, execution, staffing, approach to measure ROI) Experience selling to CMOs of leading banks and financial institutions, -Base to \$200k plus bonus Chicago/Texas/Santa Clara/NY/NJ
- i. Pre-Sales

SAP S/4HANA Retail Merchandise Management – base to \$175k

SAP S/4HANA Cloud & Integration – base to \$180k

SAP S/4HANA Retail Finance – base to \$180k

- j. HCM Pre-Sales Solution Consultant (Workday) – Chicago, comp open
- k. SAP SuccessFactors Presales and HR Advisory Lead – location and comp open

**Consultants:**

- a. Chief Risk and Compliance Consultant – NY/NJ/CT – base to \$250k plus bonus
- b. Chief Pharmacy Consultant – anywhere in continental US - base to \$200k plus bonus – must have experience working for a pharmacy company.
- c. Chief Digital Consultant – Chicago, Il. – must have worked in senior digital positions within a retail company – base to \$200k plus bonus
- d. Head of Research and Innovation - Digital Software and Solutions – anywhere – base to \$200k plus bonus
- e. Supply Chain Analytics Consultant – Anywhere in continental US – base to \$225k plus bonus

- f. Industry Advisor – Southeast - Auto Finance – base to \$230k plus bonus
- g. Lead Governance, Risk and Compliance Consultant – NJ/NJ – base to \$160k plus bonus
- h. Industry Advisor – Southeast - Auto Finance – base to \$230k plus bonus
- i. Software Pricing Strategy Manager – San Francisco Bay area – 7 to 10 years of experience – base to \$133k
- j. ignio AI. Assurance- Product Specialist – base to \$145k – anywhere in continental US
- k. ignio Cognitive Procurement- Product Specialist - base to \$145k – anywhere in continental US
- l. Vlocity Solution Architect – Insurance Sector – anywhere in continental US – 15 years CRM experience – base to \$200k plus bonus
- m. Onestream Consultant – anywhere – base to \$150k
- n. Zurora Consultant – anywhere in continental US – base to \$170k plus bonus
- o. SAP Azure Architect – anywhere in continental US – base to \$180k
- p. Revenue Accounting Consultant – anywhere in continental US - experience in ASC 606 and IFRS 15 – base to \$170k plus bonus
- q. Healthcare Data Management & Data Architecture Lead – 6 to 10 years of experience – base to \$115k
- r. Advisory Partner – Education – Dallas or Austin – base to \$180k
- s. Smart Factory – Data Analytics Jr. Consultant – base to \$120k plus bonus
- t. Pharma Innovation Leaders – NY/NJ/Boston/Chicago/Northern Cal.
  - a. Clinical Data Analytics Innovation Leader
  - b. Clinical Patient Site Innovation Leader
  - c. Clinical Supply Management Innovation Leader
  - d. Decentralized Trials Innovation Leader
  - e. Clinical Regulatory Innovation Leader
- u. SAP S/4HANA Fashion Consultant – base to \$180k
- v. Data Lead/Architect with MDG for Cloud Transformation
- w. Lead SAP S4 HANA EWM Consultant
- x. Retail Growth and Transportation Consultant – base to \$145k
- y. Azure Data Consultant – base to \$140k
- z. Head – Global Systems Integrators and Consulting Partners Groups – Santa Clara, Ca., base to \$225k plus bonus
- aa. Life Sciences (Pharma) Advisory Consulting Partners – NY/NJ/Phil, Northern Cal, Chicago – base to \$200k plus bonus

Manufacturing

Pharma (or Medical Devices) REGULATORY

Research

Clinical

Lab

- bb. SAP S/4HANA Cloud Consultant – This is a Functional Consulting position with 15-20 years of experience with hands-on ERP experience. Will have been part of ERP Implementation projects as functional/stream lead for Finance or Supply Chain (OR) have been part of the solution or consulting team to position ERP solutions to customers.

- cc. SAP PTP Process Lead – Anywhere in continental US.
- dd. SAP FICO Process Lead - Anywhere in continental US.
- ee. SAP OTC Process Lead - Anywhere in continental US.
- ff. SAP PP Process Lead - Anywhere in continental US.
- gg. SAP Program Manager – Anywhere in continental US.
- hh. Advisory – Analytics: Fortune 500 Global IT Services Company – We are helping this client build out an Analytics Center of Excellence. Candidates will have a combination of deep analytics consulting experienced focused on over the last ten years with a combination of Business Functional Consulting or Corporate experience in one of the following functional areas. These are senior level Business Consulting positions requiring at least 20 years of experience overall. Candidates can live anywhere in the continental US. Base comp o \$220k plus bonus.

Insurance - Life & P&C, (Customer segmentation & targeting, Incentive Compensation, Call Planning, Sizing, Alignment etc.), Underwriting Transformation, Claims Transformation, Operations & Servicing, Customer Retention etc.

Supply Chain

Human Resources

Customer – Healthcare (Payer & Provider)

Finance (15+ years of experience in financial reporting, analyses, planning, forecasting, budgeting)

### 3. **Delivery/Technical**

- a. Salesforce Solution Architect with Financial Service Cloud – anywhere in continental US – base to \$220k
- b. Salesforce Data Architect with Financial Service Cloud – anywhere in continental US – base to \$220k
- c. IT Ops Automation Solution Lead (SAP Run Operation) Base to \$160k plus bonus.
- d. IT Ops Automation Solutions Lead (Infra Operation) Base to \$160k plus bonus.
- e. Sr IoT Architect – anywhere – base to \$170k plus bonus
- f. IT Ops Automation Solutions Lead (Oracle EBS Run Operation) Base to \$160k plus bonus.
- g. AIOPS & Automation Tools Architect - Base to \$160k plus bonus
- h. Salesforce Solution Architect - base to \$185k plus bonus – Banking sector
- i. Salesforce Tech Lead - base to \$185k plus bonus – Banking sector
- j. Azure Enterprise Architect – Anywhere in the continental US – base to \$170k plus bonus (3 open positions)
- k. Salesforce Marketing Architect, Interaction Studio – base to \$150k plus bonus
- l. Salesforce Marketing Cloud Architect, Dataorama – base to \$150k plus bonus
- m. AEM Functional Analyst (PM/BA) – anywhere in continental US – base to \$110k

- n. Low Code/No Code Solution Architect – base to \$180k – East Coast/Midwest
- o. Cloud Architect- AWS /Azure – base to \$180k – East Coast/Midwest
- p. API / Microservices Architect – base to \$180k – East Coast/Midwest
- q. Veeva CRM Solution Architect – Life Sciences Sector – base to \$165k plus bonus
- r. Salesforce.com Solution Architect – base to \$200k plus bonus
- s. Salesforce.com Platform Architect – base to \$200k plus bonus
- t. Salesforce Release Manager
- u. Salesforce Platform Technical Architect w/ CPQ/ Billing
- v. Salesforce CPQ Business Analyst
- w. Anaplan Supply Chain Consultant – base to \$180k
- x. Maximo Functional Analyst, Supply Chain Management - Utilities Sector - base to \$180k
- y. Maximo Functional Analyst, Work & Asset Management – Utilities Sector - base to \$180k
- z. Solution Architect – Southeast – Auto Finance – base to \$180k plus bonus
- aa. Industry Advisor – Southeast - Auto Finance – base to \$230k plus bonus
- bb. Domain Expert – Southeast - Auto Finance – base to \$190k
- cc.

- a. AWS Cloud Transformation Director – anywhere in continental US, base to \$280k plus bonus
- b. Life Sciences:

Managing Partner – Chief Architect - anywhere in continental US, base to \$250k plus bonus  
Solutions Head Sales and Marketing – anywhere in continental US, base to \$225k plus bonus  
Solutions Head – Transformation Consultant - anywhere in continental US, base to \$225k plus bonus

- c. Life Sciences:

Model N Solution Architect – base to \$165k plus bonus

Veeva CRM Solution Architect – base to \$165k plus bonus

- d. Sale Force (SFDC) Solution Architect – base to \$200k plus bonus
- e. Sales Force (SFDC) Technical Lead - 3 + years experience leading Enterprise Salesforce implementation – base to \$180k plus bonus.
- f. Sales Force (SFDC) MDM Architect – location and comp open.
- g. Sales Force (SFDC) CPQ Architect – location and comp open.
- h. Director of Engineering Transformation – Santa Clara, CA. - DevOps, Software Engineering, Testing, Security, Design and Data (ML / AI) – base to \$175k plus bonus
- i. Data Management Solution Architect, with Big Data and AWS/GCP experience needed- Phoenix or Santa Clara – base to \$190k.
- j. Azure Solution Architects – 5 open positions – anywhere in US – base to \$170k plus bonus
- k. SAP – S4/HANA Engagement Manager – near major airport
- l. S4/HANA Architects – prefer living near major airport.

Application Development

Finance  
Manufacturing  
Supply Chain Management  
Sourcing and Procurement  
Sales

- m. Cloud Architect- AWS /Azure - East Coast – Midwest – Banking and Financial Services experience, base to \$180k – 4 positions
- n. API / Microservices Architect - East Coast – Midwest – Banking and Financial Services experience, base to \$180k – 4 positions
- o. Azure Enterprise Architect – Base to \$170k plus bonus - Anywhere in continental US
- p. Guidewire Functional Lead – Phoenix, AZ
- q. Guidewire Configuration Lead/Architect – Phoenix, AZ
- r. Guidewire Integration Lead/Architect – Phoenix, AZ
- s. Enterprise Architect – P&C industry knowledge – Phoenix, AZ
- t. Cloud Architect – AWS – Phoenix, AZ
- u. Data Architect – P&C industry knowledge – Phoenix, AZ
- v. Digital Architect – P&C industry knowledge – Phoenix, AZ
- w. Sr. Application Migration Specialist– 10 Positions, Philadelphia
- x. Data Management Solution Architect, with Big Data and AWS/GCP experience: 14+ years of Data Governance, Data Science, Business Analytics, Cloud (AWS, MS Azure, Google Cloud) consulting & implementation experience in BFSI industry. Prefer Chicago, NJ, NY.
- y. Sr. Google Cloud Platform Architect - F500 IT & Digital Transformation Company: (2 positions) This company is building out a Google Cloud Platform Center of Excellence. They presently need two Sr. Google Cloud Platform Architects. These will be Solution Architects with 7 or more years of cloud architecture and at least one complete GCP transformation or build out.
- z. AWS Solution Architect – 3 open positions, anywhere in US - \$150k base + bonus

Please feel free to send resumes to my attention at [skinnear@mypeakconsulting.com](mailto:skinnear@mypeakconsulting.com).



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